

## Message Text

UNCLASSIFIED

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ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-08 XMB-04 /035 W  
-----086734 021405Z /43

R 020812Z MAR 78  
FM AMCONSUL LAHORE  
TO MRS HALPAUS  
EXPORT MANAGER  
-GO INC  
9401 85TH AVENUE N  
MINNEAPOLIS MINN 55445  
TELEX 29-0192  
INFO USDOC WASHDC  
SECSTATE WASHDC 1608  
AMEMBASSY BRUSSELS

UNCLAS LAHORE 0311

E.O. 11652: N/A  
TAGS: BGEN, US, PK  
SUBJ: ASSISTANCE TO U.S. BUSINESSMAN

1. EXIM INTERNATIONAL, 6/26-E GULBERG II, LAHORE, PAKISTAN  
(CABLE: YAQAVIO), APPROACHED CONSULATE GENERAL AND REGRETTED  
THAT IT HAS NOT DONE ANY BUSINESS ON YOUR BEHALF SINCE IT SIGNED  
TRIAL AGREEMENT WITH YOU IN DECEMBER 1975, WHICH YOU CANCELLED  
NOVEMBER 77. HOWEVER, EXIM CLAIMED THAT DURING TRIAL PERIOD IT  
HAD BEEN TRYING HARD TO INTRODUCE YOUR PRODUCTS AND PARTICIPATED  
ON YOUR BEHALF IN AN INTERNATIONAL BID INVITATION FLOATED BY  
INDUS SUPER HIGHWAY BOARD (ISHB), FOR ONE UNIT RAYGO RAM-45  
SELF-PROPELLED TAMPING FOOT ROLLER FOR \$83,717.90 C AND F  
KARACHI, PAKISTAN. UNFORTUNATELY, ISHB DID NOT MAKE DECISION  
ON THIS BID TILL NOVEMBER '77 WHEN YOU HAD CANCELLED AGREEMENT  
WITH EXIM.

2. ISHB HAS NOW ASKED EXIM TO EXTEND VALIDITY OF ITS OFFER FOR  
RAYGO RAM-45 UPTO JUNE 30, 1978 AND HAS GIVEN UNDER-  
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STANDING THAT IT (EXIM) STANDS FAIR CHANCES OF GETTING SUPPLY  
ORDER FOR ONE UNIT INITIALLY TO BE FOLLOWED BY THREE ADDITIONAL  
UNITS AFTER SUCCESSFUL TRIAL PERFORMANCE OF FIRST ONE. EXIM CLAIMS  
TO HAVE SENT TWO CABLES TO YOUR BRUSSELS OFFICE REQUESTING  
EXTENSION BID VALIDITY. SUGGEST YOU CONTACT EXIM DIRECTLY OR  
PROVIDE US BASIS FOR OUR RESPONSE TO EXIM. COPY OF THIS MESSAGE  
ALSO FORWARDED TO YOUR BRUSSELS OFFICE.

3. FOR BRUSSELS ONLY:

----- PASS TO C. BACHUS, S.A. RAY-GO N.V.,  
CHAUSSEE DE TUBIZE, 1420 BRAINE-L-ALLEUD, BRUSSELS, BELGIUM.  
TELEX: 62504-RAYGO B.  
GAMON

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 02 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978LAHORE00311  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780095-0957  
**Format:** TEL  
**From:** LAHORE  
**Handling Restrictions:** n/a  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** b6df3dba-c288-dd11-92da-001cc4696bcc  
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**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3143256  
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**Status:** NATIVE  
**Subject:** ASSISTANCE TO U.S. BUSINESSMAN  
**TAGS:** BGEN, US, PK  
**To:** n/a  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014